

# Helpdesk Report: IT Purchasing and Software Compliance Manager

by

Incomes Data Research

November 2021

This report has been produced by Incomes Data Research Limited as part of the ECC Labour Market and Pay Data Service.

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## 1. Introduction

This report has been prepared by Incomes Data Research (IDR) and, as requested, it provides market salary data for the following role:

- IT Purchasing and Software Compliance Manager

## 2. Market salary data

This section presents the market salary data. We aim to provide a minimum of three sources of information for each job to enable ‘triangulation’ of the results, and thereby provide the widest possible assessment of the market for this role.

### 2.1. Market data

The following sections provide the aggregate market salary for full-time IT Purchasing and Software Compliance Manager.

#### 2.1.1. NHS data

In this section we provide information on the salary range for the pay band(s) likely to cover comparator jobs in the NHS. The NHS, with 1.2m staff, is the largest employer in the UK and as such plays a key role in influencing the market for many non-medical roles, particularly in education, given the links between parts of higher education and the NHS.

Similar roles in the NHS involving purchasing and procurement are typically employed on pay Band 7 or Band 8a and the current salary range is between £40,057 and £45,839 (Band 7) a year and between £47,126 and £53,219 (Band 8a) a year. Roles based in London and high-cost areas in the South East/South qualify for the following supplements:

- Inner London – 20% of basic salary, subject to a minimum payment of £4,608 and a maximum payment of £7,097;

- Outer London – 15% of basic salary, subject to a minimum payment of £3,898 and a maximum payment of £4,967;
- Fringe – 5% of basic salary, subject to a minimum payment of £1,066 and a maximum payment of £1,845.

### 2.1.2. Other data sources

#### Purchasing & Supply Contracts Manager, Rank 3

Selection Criteria	Lower Decile	Lower Quartile	Median	Upper Quartile	Upper Decile
National Range	£36,237	£40,002	£47,061	£54,591	£62,121
Industry: Public Administration	£35,874	£39,602	£46,590	£54,045	£61,499
Industry: Business Services	£39,861	£44,002	£51,767	£60,050	£68,333
Industry: Computer Services	£40,948	£45,202	£53,179	£61,688	£70,196

Source: Commercial survey

### 2.1.3. Recruitment data

The data in this section is based on analysis of recruitment salaries for a similar role(s). It is a guide to starting pay for these roles, and in some cases also provides a guide to the maximum that might be achieved.

#### Procurement roles, North West England

Job role	Range £pa	Average £pa
Contracts Manager	£42,200 - £52,100	£47,200
Senior Buyer	£36,500 - £49,200	£42,900

Source: Reed Salary Guide 2021.

### 3. Job advertisements

This section details current comparable vacancies from our database of advertised positions.

#### 3.1.Data

##### Job advertisements

Ref.	Organisation	Job title	Min	Max
ID409	University of Edinburgh	Software Asset Manager	£42,149	£50,296

#### 3.2.Job advertisements

The following pages present the job advertisements for the above vacancy.



THE UNIVERSITY  
*of* EDINBURGH

# Software Asset Manager

The University of Edinburgh - IS - IT Infrastructure- Desktop Services

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<b>Location:</b>	Edinburgh	<b>Placed On:</b>	28th October 2021
<b>Salary:</b>	£42,149 to £50,296 p.a. UE08	<b>Closes:</b>	29th November 2021
<b>Hours:</b>	Full Time	<b>Job Ref:</b>	2141
<b>Contract Type:</b>	Permanent		

[View Employer Profile](#)

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[Apply](#)

## Permanent 35 Hours per week

We are seeking an experienced Software Asset Manager who is ready for a new and exciting challenge.

### The Opportunity:

We are looking for an enthusiastic, pro-active, self-motivated and experienced individual to lead the Software Services team at the University of Edinburgh. We are beginning a new chapter in asset management and are in need of an experienced leader to drive these changes.

You will have demonstrable experience of negotiating and administering contracts with large software houses and working in large, complex multi-stakeholder enterprise environments. You will play a vital role liaising with internal customers in University Schools and Colleges: providing information and support on purchasing, renewing and maintaining licenses; collating internal software requirements and reaching institutional agreement on best approach; and providing expert advice on compliance with licensing laws and regulations.

Experience in IT Asset Management would be advantageous as the role is to play a significant role on the upcoming ITAM projects. Awareness and experience of Hardware Asset Management would be beneficial as this role and the wider team will extend this capability for the University. Knowledge of industry-standard ITAM systems, both building and successfully running would be desired. Understanding of change management and competence in ITIL framework is desired. You will have the opportunity to reshape current software management processes, to improve effectiveness and efficiency.

You will have comprehensive exposure to working with senior decision makers to ensure the effective delivery of services. Demonstrable experience in leading, challenging, and motivating others is a necessity to succeed in this role. You will lead a small team of subject matter experts delivering and developing a quality service critical to the success of the University of Edinburgh.

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